



RATE YOUR PRACTICE

Jameson has proven coaching, facilitation, strategies and systems that work on the overall health and well-being of the business element of dental practices. How would you rank your practice's performance when it comes to the following key performing elements of your dental business?

1 = POOR 10 = EXCELLENT

1. Leadership	1	2	3	4	5	6	7	8	9	10
2. Teamwork	1	2	3	4	5	6	7	8	9	10
3. Effective Communication (with team and with patients)	1	2	3	4	5	6	7	8	9	10
4. Mission/Vision/Goals - Strategic Planning	1	2	3	4	5	6	7	8	9	10
5. Organizational Meetings	1	2	3	4	5	6	7	8	9	10
6. Financing	1	2	3	4	5	6	7	8	9	10
7. Insurance Management	1	2	3	4	5	6	7	8	9	10
8. Collections	1	2	3	4	5	6	7	8	9	10
9. Scheduling	1	2	3	4	5	6	7	8	9	10
10. Overhead Control	1	2	3	4	5	6	7	8	9	10
11. Monitoring KPIs	1	2	3	4	5	6	7	8	9	10
12. New Patient Growth	1	2	3	4	5	6	7	8	9	10
13. New Patient Experience	1	2	3	4	5	6	7	8	9	10
14. Case Presentation	1	2	3	4	5	6	7	8	9	10
15. Case Acceptance	1	2	3	4	5	6	7	8	9	10
16. Maximization of Technology	1	2	3	4	5	6	7	8	9	10
17. Clinical Efficiency	1	2	3	4	5	6	7	8	9	10
18. Documentation	1	2	3	4	5	6	7	8	9	10
19. High-Performing Hygiene	1	2	3	4	5	6	7	8	9	10
20. Hygiene Retention	1	2	3	4	5	6	7	8	9	10
21. External Marketing	1	2	3	4	5	6	7	8	9	10
22. Internal Marketing	1	2	3	4	5	6	7	8	9	10
23. Referrals & Reviews	1	2	3	4	5	6	7	8	9	10
24. 5-Star Customer Service	1	2	3	4	5	6	7	8	9	10
25. Practice Culture: A Healthy Work Environment	1	2	3	4	5	6	7	8	9	10

"The success of your practice is in direct proportion to the success of your systems" - Cathy Jameson